



Picciano & Scahill Adds New Corporate Communications Division and Welcomes Jennifer J. Perras to the Team

April 2, 2019 – Bethpage, NY - Picciano & Scahill, P.C., a well-respected and recognized leader in New York trial law and insurance defense litigation is proud to announce the addition of **Jennifer J. Perras** as the firm's **Corporate Communications Manager**.

Established in 1991, and co-founded by Frank Scahill, Picciano & Scahill has grown from two attorneys to a staff of over 100 professionals and more than 50 lawyers. Attorneys for the firm bring a broad range of experience as former prosecutors, investigators, judges, and in-house and outside counsel for major insurance companies and litigators on both the plaintiff and defense side.

The new Corporate Communications Manager position was created out of a growing need to provide and present information across internal and external channels, and through multiple social media and educational platforms. In her new role, Perras will be responsible for all facets of the firm's communication, social media, marketing and public relations strategies. She will also manage the company's growing **Knowledge in Networking** program, featuring Scahill, a subject matter expert, speaking at in-house educational seminars for insurance carriers.

Says Scahill, "In everything we do, we know results matter, and this position and the expansion of our communication efforts is another way that we're committing resources to ensure that our internal team and our clients have access to information that can improve their own results and secure positive outcomes for clients."

Born and raised in Grand Rapids, MI, Perras attended Oakland University where she received her Bachelor's Degree in Applied Communication with a minor in Public Relations. A shining star at her previous position at Legal Copy Services, a nationwide record retrieval company, she quickly earned additional responsibilities and several promotions landing her the role of Regional Account Manager & Marketing Associate.

Says Vickram Kooblall, Operations Director for the firm, "We were fortunate not only to find someone who has a pulse on every facet of marketing, social media and public relations, but someone that sincerely understands insurance defense and our market channels. Jennifer is truly respected by her peers and we look forward to the energy and insight she brings to this position."

Of the new position, Perras shares, "To work for a firm that has already established itself as a leader in insurance defense and to help them channel this vision and expand their reach is an incredible opportunity. I look forward to using my experience and to leveraging my relationships in the industry to further propel their growth."

Perras can be reached at jperras@psnylaw.com. Questions regarding this or other news at the firm, can be addressed to info@psnylaw.com.

516.294.5200 f 516.873.6229

Send all correspondence to: 1065 Stewart Avenue, Suite 210, Bethpage, NY 11714

14 Church Street, Suite 101, Ossining, NY 10562
275 Madison Avenue, 14th Floor, New York, NY 10016

psnylaw.com



ABOUT FRANK SCAHILL & THE FIRM, PICCIANO & SCAHILL, P.C.

As Managing Partner, Francis J Scahill, Esq. ensures the firm's commitment to the Golden Rule – responsiveness to clients – and the result has been long-standing relationships – in some cases for decades – with many clients.

Scahill's chief role as Managing Partner is overseeing litigation strategy for the firm. He is an accomplished trial lawyer with more than 100 trial wins; the majority with \$1 million or more at risk. He draws on his substantial experience and insights to get results for clients. Pro bono is also part of the culture of the firm. Scahill believes in giving back and offers the firm's legal services pro bono to the US Marine Garrison in Garden City and the US Army Garrison at Fort Hamilton in Brooklyn.

The firm itself, was formed in 1991, when Scahill teamed up with former FBI agent, John F. Picciano, and together they created an organization that quickly became one of the recognized leaders in New York trial law and insurance defense litigation. The firm has a proven track record of substantial wins in a wide variety of practice areas including lawsuits from motor vehicle accidents to construction, labor law, and premises liability claims, as well as significant experience conducting fraud investigations and handling complex insurance coverage issues.

For more information about the firm, visit psnylaw.com or call 516.294.5200.

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